

# Houston Jobs Listing

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## **Territory Sales Manager – Custom Machine Tools**

**Position:** Sales Manager

**About the Company:** A company seeks a territory manager for Houston with experience in selling machine tools and parts.

**Compensation:**

- \$65,000 base salary
- Commission

**Apply:** Contact Eric Oglesby at [eoglesby@babich.com](mailto:eoglesby@babich.com) or 214-515-7617.

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## **IT Project Consulting – Houston**

**Position:** Sales Representative

**About the Company:** An IT consulting firm seeks a sales representative for their new Houston office.

**Compensation:**

- \$125,000-\$135,000 base salary
- \$250,000-\$300,000 on quota

**Apply:** Contact Tony Beshara at 214-515-7613.

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## **IT Project/Staffing Consulting**

**Position:** Sales Representative

**About the Company:** A leading project staffing and consulting firm seeks sales professionals in Dallas, Houston, St. Louis, or Chicago.

**Apply:** Contact Tony Beshara at 214-515-7613.

## **RP Consulting and Implementation Sales**

**Position:** Enterprise Sales Representative

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**About the Company:** A dynamic and rapidly growing global enterprise solution provider primarily selling consulting and MS Dynamics and SAP implementation services.

**Job Description:** The role involves expanding the company's market presence, driving enterprise sales, and joining an accomplished sales team.

**Compensation:**

- \$140,000 to \$150,000 on quota

**Locations:** Houston, Dallas, or Atlanta

**Apply:** Contact Tony Beshara at 214-515-7613.

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## Finance & Accounting Project Consulting

**Position:** Salesperson

**About the Company:** One of the country's most stable and growing (\$200 billion) finance and accounting consulting/staffing firms.

**Job Description:** Seeking a solid salesperson, preferably with experience from Big Four or other project consulting companies. Will consider training an accountant with sales capability.

**Compensation:**

- \$150,000 base salary
- \$250,000 on quota

**Location:** Houston

**Apply:** Contact Tony Beshara at 214-515-7613.

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## Management and IT Consulting – Houston

**Position:** Sales Representative

**About the Company:** A Dallas-based arrangement and IT consulting organization looking to expand its Houston operation from one person to 10 people within the next year.

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**Job Description:** Ideal candidates will have experience from Big Four consulting firms with MBAs and a desire for growth and ownership within the firm. The focus will be on the oil and gas vertical market.

**Compensation:**

- \$150,000 to \$200,000 base salary
- \$250,000 to \$300,000 first year

**Apply:** Contact Tony Beshara at 214-515-7613.

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## IT Project Consulting – Houston

**Position:** Sales Representative

**About the Company:** An international IT project consulting firm opening an office in Houston.

**Job Description:** The candidate will need to know the Houston market, begin selling, and move into branch management. The firm has a history of long-term leadership stability.

**Compensation:**

- \$150,000 base salary
- \$300,000 on quota

**Apply:** Contact Tony Beshara at 214-515-7613.

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## Network Management Software

**Position:** Sales Representative

**About the Company:** A billion-dollar software developer with a phenomenal track record and reputation.

**Job Description:** Seeking a 3 to 4 year experienced IT or software salesperson who has proven success and potential. Top salespeople in this firm make \$700,000 or more.

**Compensation:**

- \$120,000 base salary
- \$240,000 on quota

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**Apply:** Contact Tony Beshara at 214-515-7613.

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## **IT-Staffing Sales – Houston**

**Position:** Sales Representative

**About the Company:** One of the region's most successful IT staffing firms.

**Job Description:** Seeking a resident salesperson for Houston due to high demand. Candidates should have 3 to 4 solid years of IT staffing sales experience and knowledge of the Houston market. The firm has a tremendous reputation and stability.

**Compensation:**

- \$80,000-\$85,000 base salary
- \$130,000 on quota
- Opportunity to grow into branch manager's job

**Apply:** Contact Tony Beshara at 214-515-7613.